



FTA Annual Membership Fees

The Foreign Trade Association's (FTA) annual membership fees are based on a company's total consolidated annual turnover for the latest fiscal year. Companies with an annual turnover below €500,000 are not eligible to join FTA.

FTA offers five membership options based on services used. Fees for each option are shown in the tables below.

Option 1: International Trade Policy (ITP) only

The following fees apply to companies and associations interested in engaging in FTA's International Trade Policy (ITP) services only.

Company's Annual Turnover	Fee
≤ 100 Mio €	2,365 €
> 100 Mio € ≤ 500 Mio €	3,575 €
> 500 Mio € ≤ 1 Bn €	5,360 €
> 1 ≤ 3 Bn €	8,405 €
> 3 ≤ 5 Bn €	10,500 €
> 5 Bn €	15,760 €
Associations	2,365 €

Option 2: Business Environmental Performance Initiative (BEPI) and ITP*

The following fees apply to companies interested in engaging only in FTA's Business Environmental Performance Initiative (BEPI), in addition to ITP.*

* This fee category is only valid from 1 January 2017 to 31 December 2019. From 1 January 2020 the fee will double and from 1 January 2021 full sustainability membership fees will apply.

ITP + BEPI	Fee
≤ 20 Mio €	1,000 €
> 20 Mio € ≤ 100 Mio €	2,000 €
> 100 Mio € ≤ 500 Mio €	4,000 €
> 500 Mio € ≤ 1 Bn €	6,000 €
> 1 Bn Mio € ≤ 3 Bn €	8,000 €
> 1 Bn € ≤ 5 Bn €	8,000 €
> 5 Bn €	10,000 €

Option 3: Full FTA Membership – FTA Sustainability and ITP

The following fees apply to companies interested in engaging in FTA's Sustainability programmes, the Business Social Compliance Initiative (BSCI) and the Business Environmental Performance Initiative (BEPI), in addition to ITP.

Company's Annual Turnover	Fee
≤ 20 Mio €	3,000 €
> 20 Mio € ≤ 100 Mio €	6,000 €
> 100 Mio € ≤ 500 Mio €	12,000 €
> 500 Mio € ≤ 1 Bn €	18,000 €
> 1 ≤ 5 Bn €	24,000 €
> 5 Bn €	30,000 €

The above mentioned fees cover all FTA services. FTA's membership is automatically renewed on an annual basis unless notified otherwise in writing by the company.

Option 4: Full FTA Membership for Affiliate Members – FTA Sustainability and ITP

The following fees apply to companies that join as affiliate members.

Company's Annual Turnover	Fee
> 1 Bn € ≤ 5 Bn €	24,000 €
> 5 Bn €	30,000 €

Option 5: Full FTA Membership for associations – FTA Sustainability and ITP

The following fees apply to associations interested in engaging in FTA's Sustainability programmes, BSCI and/or BEPI, in addition to ITP

Association's Annual Turnover	Fee
< 50.000 €	1,000 €
> 50.000 € ≤ 400.000 €	2,000 €
> 400.000 € ≤ 800.000 €	4,000 €
> 800.000 €	6,000 €

Discounts apply if an association's member companies join FTA. More information available upon request at info@fta-intl.org

[Access the FTA website for more information on how to become an FTA member and the application process.](#)

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Free Trade. Sustainable Trade.